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**CURRICULUM VITAE**

Kushal Parshetty

+91 8208384152

**CAREER OBJECTIVE**

In quest of a challenging position in an organization that offers me generous opportunities to explore & outshine in the field of Management /Sales/ Merchandising while accomplishing personal, professional as well as organizational goals.

# ADMINISTRATIVE SUMMARY

Young, energetic, result oriented **Retail** background.Deep understanding of Retaildomainwith focus on delivering innovative business solutions, Persuasive communicator with exceptional relationship management skills with the ability to relate with people at any level of business and management; Adroit at analysing the organizational requirements; highly ethical, trustworthy and discrete.

* Possess Business and Commercial awareness.
* Possess valuable insights, keen analysis and team approach to implement best practices to achieve business excellence.
* Proficient in self-adaptation within a dynamic environment.
* Dedicated and highly ambitious to achieve the organizational goals.

**PROFESSIONAL SKILLS**

* Possess rapport building and interpersonal skills.
* Good communication & presentable skills.
* Drive for best results.
* Customer oriented to build & sustain relationship.
* Committed towards work.
* Creative ideology.
* Positive attitude with decision making ability.
* Sincerity and Self-Confidence.
* Good team player.
* Quick adaptability to challenging situations

**Education**

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| **HSC from Maharashtra Board.** | **2005** |
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| **SSC from Maharashtra Board.** | **2003** |

# WORK EXPERIENCE

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| --- | --- | --- | --- | --- | --- |
| **Company** | | | “SSIPL LIFESTYLE PVT.LTD | |  |
| **Designation**  **Duration** | | Retail Store Manager    October’2016 to Till date | |
| **Responsibilities** | * Consistently drive monthly, quarterly and annual plan to achieve Sales Target. * Drive the team to achieve results with strong customer orientation and maintain service standards. * Taking decisions to with upholdinternal and external customer satisfaction. * Ensure customer delight through various customer engagement activities with a view to ensure repeat sale. * Overall responsible for day to day working and maintenance of the store. * Manage and motivate team of officers & associate to achieve common goal. * Follow –up with customer for their suggestion and feedback for improvement in services and products offered. * To make sure that floor setup and VM standards are as per company standards. * Develop people capabilities and potential them to grow. * Address staff issues and resolve interpersonal conflicts. * Ensure store people safety and security through maintaining safety guidelines. * Ensuring compliance with company policy and statutory compliance. * Adhere to Tata code of conduct, company policy and professional standards. * To keep a regular check on shrinkage for quarterly audit purpose as per norms set by company policy. * To ensure stock availability on the floor. * To ensure all products are tagged and correctly priced and SOPs are followed to keep a check on Negative Stock and WBC. * To control attrition and manage the team underneath.. * To ensure that all audits conducted are under norms. | | | | |

# TOTAL WORK EXPERIENCE

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| --- | --- | --- | --- | --- |
| **Company** | | “WESTSIDE” TRENT LTD, A TATA ENTERPRISE**.** | |  |
| **Duration** | July 2008 – September’2016. | |

Current Company SSIPL LIFESTYLE PVT.LTD

Duration October’2016 to Till date

**Awards & Achievements**

* Successful completion of 5 years at “TRENT LTD” (April’2006 – April’2012 – Long Service Award)

**PERSONAL DETAIL**

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| Name | Kushal Parshetty |
| Date of Birth | 24th May 1988 |
| Address | Sr no.2 Gaikwad Nagar Alandi road Dighi Pune - 411015 |
| Marital Status | Married |
| Languages Known | English, Hindi, Marathi |

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Email Per: Kparshetty@gmail.com

**DECLARATION**

I hereby declare that all the information flourished by me is true to best of my knowledge.

**Date - Place - (Kushal Parshetty)**